

The course outcomes of various courses of BBA are:

Paper/Subject	Course Outcome
BBA (G) First Semester	
BBA – 101 Management Process and Organizational Behaviour	CO 1: Explore the evolution of the concepts of management. CO 2: Examine the relevance of the theories of motivation. CO 3: Analyze the significance of Organization and Individual Behaviour. CO 4: Analyze and relate individual, team and group behaviour. CO 5: Exhibit leadership qualities by building effective teams. CO 6: Comprehend dynamics of human behaviour.
BBA – 103 Business Mathematics	CO 1: Ability to solve the problems of counting. CO 2: Proficiency in solving the problems of Matrix Algebra. CO 3: Ability to solve the problems of Differential Calculus. CO 4: Capability to solve the problems of Integral Calculus. CO 5: Analyzing business research problems.
BBA – 105 Financial Accounting and Analysis	CO 1: Comprehension about concepts of accounting and relevance of GAAP and accounting standards. CO 2: Preparation of company final accounts with adjustments. CO 3: Appreciate contemporary issues and challenges in accounting. CO 4: Examine the concept and the methods of depreciation. CO 5: Comprehension about accounting for shares and debentures. CO 6: Explore the role of stock exchanges and SEBI as a regulator. CO 7: Conduct comprehensive financial analysis of companies.
BBA – 107 Business Economics	CO 1: Understand the fundamental concepts of Business Economics. CO 2: Analyze the relationship between consumer behaviour and demand. CO 3: Explore the theory of production and through the use of ISO – QUANTS. CO 4: Understanding the concept and relevance of short term long term cost. CO 5: Examine pricing decisions under various market conditions. CO 6: Analyze economic challenges posed to businesses.
BBA – 109 IT Applications in Business	CO 1: Explain the concepts of IT (Hardware, Software, Networking, Security, Web and applications). CO 2: Analyze the usage of IT product and services. CO 3: Use internet web services and resources for learning and discovery. CO 4: Explore the usage of tools of MS Word and Advanced

	Excel to solve business problems. CO 5: Comprehend the role of databases in IT applications.
BBA – 111 IT Applications in Business (Lab)	CO 1: Explore the utility of applications provided by MS Office. CO 2: Proficiency in MS Advanced Excel and PowerPoint. CO 3: Effective and professional presentation and communication skills. CO 4: Use Tables and Charts from Excel to create interactive and animated presentations.
BBA – 113 Entrepreneurial Mindset (NUES)	CO 1: Exhibiting entrepreneurial skills and abilities. CO 2: Imbibe creativity and innovativeness to explore new ideas and prospects. CO 3: Explore the laws and government assistance available for new entrepreneurs. CO 4: Explore ways to achieve entrepreneurial success.
BBA (G) Second Semester	
BBA – 102 Cost Accounting	CO 1: Comprehensive understanding on objectives and scope of cost accounting in business. CO 2: Explore cost control through various material controlling techniques. CO 3: Evaluate the remuneration systems and incentive schemes to deal with labour cost. CO 4: Examine overhead cost through overhead functional analysis. CO 5: Prepare cost sheet with computation of normal and abnormal profits/loss. CO 6: Prepare contract accounts using escalation clause.
BBA – 104 Decision Making Techniques in Business	CO 1: Understand the basic concepts of statistics. CO 2: Apply Correlation and Regression concepts in business and research problems. CO 3: Explore the use of Linear Programming in business problem solving. CO 4: Analyze Transportation and Assignment problems. CO 5: Evaluate alternatives before taking business decisions.
BBA – 106 Business Environment	CO 1: Explore the Business Environment and its relevance. CO 2: Comprehend the structure of Indian Economy. CO 3: Analyze the planning system and economic development in India. CO 4: Examine the concept of Macro Economics and determination of National Income. CO 5: Explore the Macro Economic framework.
BBA – 108 E-Commerce	CO 1: Examine strengths and weaknesses digital profiles of business organizations. CO 2: Explore ways to enhance online visibility of business. CO 3: Analyze challenges of security, privacy and legal jurisdictions in e-commerce. CO 4: Examine the barriers to successful online positioning of businesses.

<p>BBA – 110 Business Communication</p>	<p>CO 1: Proficiency in formal written communication. CO 2: Appreciate diversity and adapt to multicultural communication. CO 3: Analyze the forms and methods of formal and informal mode of communication. CO 4: Ability to make effective and well – articulated presentations. CO 5: Explore the significance of effective listening.</p>
<p>BBA – 112 E-Commerce Lab</p>	<p>CO 1: Design, develop and maintain a basic website. CO 2: Create static HTML web pages. CO 3: Formulate controls for developing web sites. CO 4: Demonstrate basic animation using HTML.</p>
<p>BBA – 114 Minor Project - I</p>	<p>CO 1: Identify a business problem or a field of study. CO 2: Explore the environment to identify potential research areas. CO 3: Crystallize a business concern into a concrete business research problem. CO 4: Explore alternative ways to resolve a business problem.</p>

The course outcomes of various courses of BBA CAM are:

Paper/Subject	Course Outcome
BBA (CAM) First Semester	
BBA CAM – 101 Management Process and Organizational Behaviour	CO 1: Explore the evolution of the concepts of management. CO 2: Examine the relevance of the theories of motivation. CO 3: Analyze the significance of Organization and Individual Behaviour. CO 4: Analyze and relate individual, team and group behaviour. CO 5: Exhibit leadership qualities by building effective teams. CO 6: Comprehend dynamics of human behaviour.
BBA CAM – 103 Business Mathematics	CO 1: Ability to solve the problems of counting. CO 2: Proficiency in solving the problems of Matrix Algebra. CO 3: Ability to solve the problems of Differential Calculus. CO 4: Capability to solve the problems of Integral Calculus. CO 5: Analyzing business research problems.
BBA CAM – 105 Financial Accounting and Analysis	CO 1: Comprehension about concepts of accounting and relevance of GAAP and accounting standards. CO 2: Preparation of company final accounts with adjustments. CO 3: Appreciate contemporary issues and challenges in accounting. CO 4: Examine the concept and the methods of depreciation. CO 5: Comprehension about accounting for shares and debentures. CO 6: Explore the role of stock exchanges and SEBI as a regulator. CO 7: Conduct comprehensive financial analysis of companies.
BBA CAM – 107 Business Economics	CO 1: Understand the fundamental concepts of Business Economics. CO 2: Analyze the relationship between consumer behaviour and demand. CO 3: Explore the theory of production and through the use of ISO – QUANTS. CO 4: Understanding the concept and relevance of short term long term cost. CO 5: Examine pricing decisions under various market conditions. CO 6: Analyze economic challenges posed to businesses.
BBA CAM – 109 IT Applications in Business	CO 1: Explain the concepts of IT (Hardware, Software, Networking, Security, Web and applications). CO 2: Analyze the usage of IT product and services. CO 3: Use internet web services and resources for learning and discovery. CO 4: Explore the usage of tools of MS Word and Advanced

	<p>Excel to solve business problems.</p> <p>CO 5: Comprehend the role of databases in IT applications.</p>
BBA CAM – 111 IT Applications in Business (Lab)	<p>CO 1: Explore the utility of applications provided by MS Office.</p> <p>CO 2: Proficiency in MS Advanced Excel and PowerPoint.</p> <p>CO 3: Effective and professional presentation and communication skills.</p> <p>CO 4: Use Tables and Charts from Excel to create interactive and animated presentations.</p>
BBA CAM – 113 Entrepreneurial Mindset (NUES)	<p>CO 1: Exhibiting entrepreneurial skills and abilities.</p> <p>CO 2: Imbibe creativity and innovativeness to explore new ideas and prospects.</p> <p>CO 3: Explore the laws and government assistance available for new entrepreneurs.</p> <p>CO 4: Explore ways to achieve entrepreneurial success.</p>
BBA (CAM) Second Semester	
BBA CAM – 102 Marketing Management	<p>CO 1: Evaluate the market and environmental conditions affecting marketing decisions of a firm.</p> <p>CO 2: Identify Target Market Segment for the Product and strategize its Positioning.</p> <p>CO 3: Apply technological tools and techniques to predict and satisfy consumer demand.</p> <p>CO 4: Analyze the process of value creation through marketing decisions.</p>
BBA CAM – 104 Decision Making Techniques in Business	<p>CO 1: Understand the basic concepts of statistics.</p> <p>CO 2: Apply Correlation and Regression concepts in business and research problems.</p> <p>CO 3: Explore the use of Linear Programming in business problem solving.</p> <p>CO 4: Analyze Transportation and Assignment problems.</p> <p>CO 5: Evaluate alternatives before taking business decisions.</p>
BBA CAM – 106 Software Engineering	<p>CO 1: Comprehensive understanding of the system development cycle; software process methodologies, choice of algorithm language, software libraries and user interface technique.</p> <p>CO 2: Apply the principles of object-oriented software construction; software development process, including requirements analysis, design, programming, testing and maintenance.</p> <p>CO 3: Model object-oriented software systems, investigate and improve the specification of a software system.</p> <p>CO 4: Design and plan software solutions to problems using an object-oriented strategy.</p> <p>CO 5: Identify a range of solutions and critically evaluate and justify proposed design solutions.</p> <p>CO 6: Evaluate systems in terms of general quality attributes and possible trade – offs presented within the given problem.</p> <p>CO 7: Develop and apply testing strategies for software</p>

	applications.
BBA CAM – 108 Object Oriented Programming using C++	<p>CO 1: Describe the meaning of the object - oriented paradigm, and create class hierarchies using the object – oriented design process.</p> <p>CO 2: Design and implement C++ programs for complex problems, making good use of the features of the language such as class, inheritance and templates.</p> <p>CO 3: Design object oriented solutions for small systems involving multiple objects.</p> <p>CO 4: Implement, test and debug solutions in C++.</p> <p>CO 5: Comprehend Polymorphism.</p> <p>CO 6: Develop proficiency in File and Exception Handling.</p>
BBA CAM – 110 Managerial Personality Development	<p>CO 1: Define their own personality in terms of strengths and weaknesses.</p> <p>CO 2: Develop communication ability and professional presentation skills.</p> <p>CO 3: Explore negotiation skills and develop ability to motivate.</p> <p>CO 4: Articulate and express with self confidence in a Group discussion.</p>
BBA CAM – 112 Minor Project - I	<p>CO 1: Identify a business problem or a field of study.</p> <p>CO 2: Explore the environment to identify potential research areas.</p> <p>CO 3: Crystallize a business concern into a concrete business research problem.</p> <p>CO 4: Explore alternative ways to resolve a business problem.</p>
BBA CAM – 116 C++ Lab	<p>CO 1: Comprehend advantages of a high level language like C/C++, the programming process, and the compilation process.</p> <p>CO 2: Develop proficiency in the use of software tools in the programming process.</p> <p>CO 3: Apply good programming principles to the design and implementation of C/C++ programs.</p> <p>CO 4: Design, implement, debug and test programs using the fundamental elements of C/C++.</p> <p>CO 5: Demonstrate an understanding of primitive data types, values, operators and expressions in C/C++.</p>